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November 6, 2019

Re: 348 Old Niskayuna Road Latham, NY

Joseph LaCivita
Director of Economic Planning and Development
347 Old Niskayuna Road
Latham, NY 12110



Dear Mr. Lacivita,

Enclosed you will find ten copies of the original rendering for the office/warehouse project that we received approval for in April 2019 at 348 Old Niskayuna Road as well as a revised rendering that we would like to construct.

At the time of approval, the project was not leased to a tenant/user and a preliminary design and elevation were submitted. In marketing the property, we found that the previous design was not feasible as it contained an unnecessary amount of glass that users found as both unnecessary and unsecure. We have redesigned the façade using large canopies, overlaying color panels and large windows that wrap around the front elevation of the building to give it additional architectural features. We believe this redesign is in keeping with the previous elements and will make for an architecturally acceptable building.

Please be advised that we believe it's possible that the colors of the building could change based on tenant/user and we would be happy to submit a revised rendering once finalized.

Sincerely,

Michael J. Crisafulli
Member, Crisafulli Associates, LLC